Li Lan

Senior Partner

Name： Li Lan

Position： Senior Partner

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Language： Mandarin、English

Practice Area： CROSS BORDER INVESTMENT、DATA COMPLIANCE AND PRIVACY PROTECTION、FOREIGN DIRECT INVESTMENT、CROSS-BORDER DISPUTE RESOLUTION

Professional Experience

Lan Li specializes in the areas of international arbitration, cross-border litigation, mediation and settlement of cross-border dispute, cross-border compliance and cross-border transactions. He also has extensive experience in advising Chinese companies on trade, investment, and compliance matters in going global. He serves as Chairman of the Board of Hetao International Law Ascertainment Center, arbitrator at Shenzhen Court of International Arbitration (SCIA), member of the Young SIAC (YSIAC) Council and is a committee member of the FDI Moot Global Case Review Board.

In the field of international arbitration, Mr. Li has represented clients in a number of commercial or investment arbitrations before the ad hoc arbitral tribunal or the permanent arbitration institutions such as the Singapore International Arbitration Center (SIAC), the Hong Kong International Arbitration Center (HKIAC), the International Chamber of Commerce (ICC), the American Arbitration Association (AAA), and the Shenzhen Court of International Arbitration (SCIA), in the areas of international trade, product quality, distribution contracts, joint ventures, mergers, acquisitions and construction projects, etc.

In the field of cross-border litigation, Mr. Li has assisted clients in a large number of litigations in U.S. courts (including federal and state courts), as well as civil litigations in Chinese courts on behalf of both domestic and foreign clients, in the areas of international trade, product quality, consumers' rights and interests, intellectual property rights, corporate litigations and unfair competition, etc. In the area of cross-border mediation and conciliation, Mr. Li has assisted clients in conducting numerous settlement negotiations or mediation with parties from different countries or regions, and has successfully settled a large number of cross-border commercial disputes.

In the area of cross-border compliance, Mr. Li has assisted clients in responding to a large number of compliance investigations from overseas regulatory authorities and in conducting a large number of cross-border compliance projects, covering product performance and security compliance, personal privacy and data compliance, export control and sanction compliance, corporate governance compliance, consumer rights and interests protection compliance, advertisement compliance, and e-commerce platform policy compliance, etc. He is also among the few PRC lawyers who hold both the Certified Information Privacy Professional/ Europe (CIPP/E) and Certified Information Privacy Professional / United States (CIPP/US) credentials.

In the area of cross-border transactions, Mr. Li has assisted in the design and negotiation of a large number of contracts for international distribution cooperation, international trade, joint ventures, intellectual property licensing and equity acquisitions.

Representative Performance

- **International arbitration**
  - Investment disputes between the Chinese government and the foreign investors (investment arbitration)
  - Exclusive distribution agreement disputes between a Chinese manufacturer and an overseas distributor (SIAC arbitration)
  - Manufacturing and supply agreement disputes between a Chinese manufacturer and an overseas purchaser (SIAC arbitration)
  - Construction agreement disputes between a Chinese contractor and an overseas owner (SIAC arbitration)

- Share purchase agreement and JV agreement disputes between a Japanese manfacturer and a Chinese manucfacturer (SIAC arbitration)
- Share purchase agreement and JV agreement disputes between Chinese companies and a European company (HKIAC arbitration)
- Supply agreement disputes between a Chinese company and a European purchaser (HKIAC arbitration)
- Construction agreement disputes between a Chinese contractor and a Middle East owner (settled prior to initiating Dubai arbitration)
- Construction disputes between a subcontractor and a general contractor (SCIA arbitration)
- Sale and purchase contract dispute between a Chinese manufacturer and a U.S. retailer (pre-arbitration settlement in HKIAC)
- Assisting a Chinese company in recognizing and enforcing an arbitral award by a Chinese arbitral institution in the United States

- **Cross-border litigation**
  - Assisted Chinese companies in various class actions and multi-jurisdictional consolidated lawsuits in the U.S. in a number of different industries (New Jersey, New York, Pennsylvania, California, etc.)
  - Assisting a Chinese headline media company in vacating a default judgment in the United States (Colorado)
  - Assisted a number of Chinese companies in different industries in responding to disputes in the U.S. on reputation, bankruptcy, trade in goods, trade in services, intellectual property rights, etc. (New York, Indiana, Texas, Colorado, Illinois, etc.)
  - Assisted Chinese companies in various industries in responding to a large number of product liability disputes in the U.S. for personal death and property damage (Washington, Florida, Texas, Nevada, etc.)
  - Corporate disputes between overseas shareholders and Chinese companies and individuals (British Virgin Islands court)
  - Exclusive distribution contract dispute between a Chinese manufacturer and an Australian distributor (Singapore arbitration and pre-litigation settlement before the Australian court)
  - Joint venture cooperation dispute between a Chinese manufacturer and a Thai company (pre-litigation settlement before the Thai court)
  - Handled a large number of international goods sale contract disputes in Chinese courts (involving parties from Denmark, Thailand, the Netherlands, Malaysia, Israel, China and many other places, and involving courts in Shandong Province, Shanxi Province and Guangdong Province at first, second and retrial instance)
- **Compliance program and Investigation**
  - Assisted a number of Chinese companies in various industries with numerous large-scale product recalls in the U.S., Canada, Australia, etc. (CPSC, Health Canada, NHTSA, etc.)
  - Assisted a number of Chinese companies in different industries in responding to compliance investigations by governmental agencies in the U.S., Europe, and China (U.S. Department of Energy, U.S. Environmental Protection Agency, U.S. Customs, U.S. Federal Trade Commission, U.S. Department of Justice, European Security Services, Chinese Customs, Chinese Market Supervision and Administration, etc.)
  - Provided global multinational compliance services to a number of China's leading household appliances and consumer electronics companies (APP overseas to global multinational privacy compliance, data compliance, export control and sanction compliance, anti-monopoly compliance, advertising compliance, consumer rights compliance, product energy efficiency compliance)
- **Cross-border investment**
  - New Automotive Joint Venture Cooperation Project between China National Automotive Corporation and Italian Automotive Corporation

- Mining Joint Venture between a Chinese listed company in Canada and Brazil
- New joint venture of the industrial equipment between a Chinese company and a German company
- New joint venture of the commercial equipment between a Chinese company and a German company
- Global Joint Venture for Household Appliances between a Chinese company and a U.S. company

Social Status

- Chairman of the Board, Hetao International Law Ascertainment Center
- Member, YSIAC Council
- Committee Member, FDI Moot Global Case Review Board
- Adjunct Professor, Renmin University of China Law School
- Advisor, Shenzhen Futian District Foreign-Related Legal Service Committee
- Arbitrator, Shenzhen Court of International Arbitration (SCIA)
- Arbitrator, Jiangmen Arbitration Commission
- Arbitrator, Dongguan Arbitration Commission
- Panelist, Asian International Arbitration Centre (AIAC)
- Mediator, Guangdong-Hong Kong-Macao Greater Bay Area Mediator Panel

Honorary Titles

- Asia Legal Business, ALB LITIGATORS OF ASIA 2024, 2024
- Top 20 dispute resolution lawyers in China, LEGALBAND,2023
- Asian Legal Business（ALB）, South China Rising Lawyer (non-local law firm), 2023
- China Business Law Journal, China's elite lawyers (PRC lawyers), 2022
- Top 10 Outstanding Young Lawyers in China, CLECSS, 2017

Working Experience

- Aug. 2018 - Present, Jincheng Tongda & Neal Law Firm
- Apr. 2012 - Jul. 2018, Midea Group International Legal Department
- Feb. 2009.2- Mar. 2012, Guangdong D&S Law Firm
- Jul. 2007 -Jul. 2008, Lecturer at the Open University of China, Faculty of Law

Education Background

- University of Miami School of Law, International Arbitration LLM
- City University of Hong Kong , LLM in Arbitration and Dispute Resolution
- South China Normal University, LLB

Publications

- Global Arbitration Review(GAR):Know How Challenging and Enforcing Arbitration Awards China Chapter 2024
- Investment Treaty Arbitration Review, 8th edition, 2023
- Global Arbitration Review(GAR) : Know-how Litigation China Chapter, 2024
- Lexology GTDT: Complex Litigation China Chapter, 2023
- Lexology GTDT: M&A Litigation China Chapter, 2023

- Investment Treaties and Their Role in Protecting Chinese Investors, Regulation Asia, 2020年3月