



Stella Lu

Partner

Name: Stella Lu

Position: Partner

Office: Shanghai

Tel.: +86-185 1652 5832

E-mail: lvsiqiong@jtn.com

Language: Mandarin, English

Practice Area: CROSS BORDER INVESTMENT、DATA COMPLIANCE AND PRIVACY PROTECTION、CROSS-BORDER DISPUTE RESOLUTION

Professional Experience

Stella Lu is a partner in the Shanghai office focusing on international related legal matters. Her practice areas primarily encompass international arbitration, dispute resolution, corporate mergers and acquisitions, cross-border investment, corporate governance and compliance, along with other business-related legal matters. She has rendered comprehensive legal services to a multitude of renowned multinational companies, which include, but are not limited to, advising on dispute resolution strategies, designing transaction structures, reviewing contracts, drafting transaction documents, conducting legal due diligence, establishing compliance systems, and providing legal counsel on various legal issues that arise during company operations. Stella's clientele includes Fortune 500 MNCs as well as domestically listed Chinese companies.

Stella Lu earned a Master of Laws degree with a specialization in international dispute resolution from University College London. She has garnered over 12 years of legal practice experience, having worked at top-tier UK law firm Shanghai office and a Fortune 100 cross-border high-tech group headquartered in the United States.

Representative Performance

• Cross-Border Dispute Resolution

- Represented a Chinese company in a product quality dispute case against a Canadian company in the Ontario Superior Court of Justice
- Represented a Chinese property owner company in arbitration for a management contract dispute against an international chain hotel management brand, CIETAC English Arbitration
- Represented an European advertising company in arbitration for an advertising contract dispute against an automotive enterprise
- Represented a Chinese export company in arbitration for a sales contract dispute against a Swiss company, CIETAC English Arbitration
- Represented a German manufacturer in arbitration for a product quality dispute against a Chinese company, CIETAC English Arbitration
- Represented a German heavy machinery manufacturer in arbitration for a sales contract dispute against a Chinese state-owned enterprise
- Represented a Chinese trust company in lawsuits against investors regarding trust contract disputes
- Represented a Chinese distributor in distribution agreement dispute with an American company, helping the client in reaching a settlement through various negotiations in English
- Represented the American multinational corporation in handling a series of product quality dispute cases
- Represented the American multinational corporation in a lawsuit against the distributor for contractual negligence liability
- Represented the American multinational corporation in a lawsuit against a supplier in Taicang regarding a dispute over a purchase contract
- Represented a Chinese publicly-listed company in arbitration for a joint venture agreement dispute against a Spanish company

• Overseas Investment

- Represented an American multinational corporation in a cooperative project for transactions with a top Chinese technology enterprise
- Represented a well-known German automotive company in the full acquisition of its Sino-foreign joint venture in China, with Chinese state-owned elements. The transaction was listed on the Shanghai United Property Exchange.
- Represented a French company in the full acquisition of a Hong Kong-based enterprise in the foreign trade inspection industry
- Represented a British company in the acquisition of a Chinese food trading company
- Represented a British technology data company in the Chinese acquisition projects among its global acquisitions
- Represented an Indian pharmaceutical company in acquisition transactions in China
- Helped a telecommunications company established in Bermuda in constructing a VIE structure in China
- Represented a gem testing company in negotiations with clients in Thailand, including equity design and contract negotiations, contract drafting etc.
- Helped the American multinational corporation with all range of legal services, including contract reviews, equity changes, client negotiations, and trainings etc.